

Métaélectrique

Métaélectrique

MAL Research and Development
a Métaélectrique Company

Level C: Technology Licensing

MAL RESEARCH AND DEVELOPMENT LIMITED



Level C licensing: Features and Benefits

A quick glance at the features and benefits of choosing a Level C manufacture and supply service.



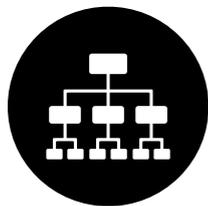
A scalable CO2-free power service for next-generation transport



A low cost, fast and sustainable way into the long-range electric transport market



Transition seamlessly from a previous Level A or Level B project



Future-proofs commercial expansion



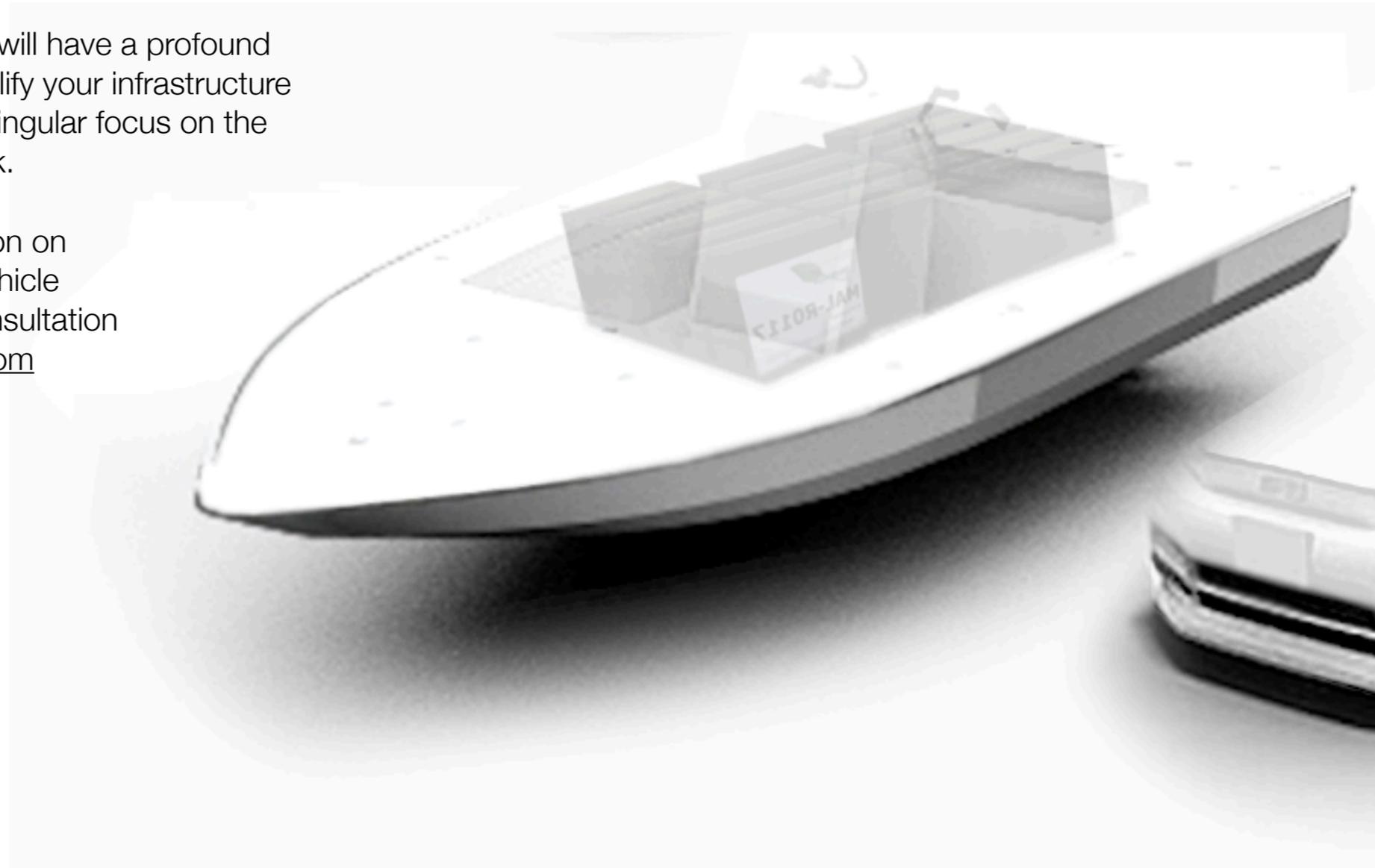
Level C licensing: key benefits

You may be about to use the module design tested through a Level B prototype development programme, or you may be seeking to integrate our universal modules.

Whichever option is best for your organisation, one of our packages will be able to support your unique needs in volume and region exclusivity.

Overall, the benefits of your Level C service will have a profound impact on your vehicle distribution, will simplify your infrastructure and will enable your projects to maintain a singular focus on the innovative design of vehicles in your network.

If you would like to request further information on Level C and our different options for your vehicle development project, please schedule a consultation call via our website at www.metaelectrique.com

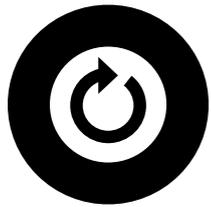


Level C licensing: core features

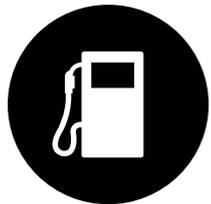
A quick glance at the core features included within our Level C supply and refuelling service



Continual supply of modules to your service stations or garages



Continual collection and refuelling of depleted modules



Infrastructure setup available with options for continued R&D design



Global module tracking and inventory management included



Level C licensing: FAQs

Q1. Can I begin a Level C service without a Level B?

Yes, but this depends on your target vehicle. For next-generation vehicles currently in development, the Level C stage would require a previous Level B programme; ensuring that your supplied modules work seamlessly with your vehicles once ready for deployment. However, for non-vehicle manufacturers seeking to offer a conversion service for existing vehicles, we are able to supply licensed MAL universal modules for range extender installations and refuelling.

Q2. Can I change my core licence and supply package mid-service?

Yes. Providing that you notify your account manager within the required notice period within your contract, you will be able to move to a higher-level package in order to increase the number of vehicles with supply and refuelling coverage. In beginning your notice period, this will simply require you to pay the difference between your original setup fee and that required by your new package.

Q3. Will competing organisations be aware of my licensed modules?

In the case of vehicle manufacturers, our Level C supply and refuelling service will operate with discretion, enabling organisations to market their next-generation vehicle as utilising MAL CO2-free modules as a source of power; but with the primary focus placed on the innovations of the vehicle design. Similarly, for garages and service organisations, users will be made aware that their REX conversion and refuelling service uses licensed MAL modules; but will be interfacing with a custom pricing structure and user experienced tailored uniquely by the service provider.

Q4. How much notice do I need to provide for my chosen package?

This will depend on the notice period required by the chosen package. However, if currently in a Level B programme, you should expect to provide a minimum of 120 days' notice before the end of your programme if you are planning for a seamless transition.

Level C licensing: FAQs

Q5. Can I request extended Level B edits to my module design mid-service?

This will depend on the package that is best for your circumstances. For example, although our package “Service Provider” focus solely on refuelling and supply, our packages “Manufacturer” and “Smart City” include the equivalent of a Level B programme throughout the 12-month term, enabling further design changes and modifications in response to user feedback. In addition, if your package is currently best-suited to being a service provider - but you also intend to begin manufacturing your own proprietary vehicle in the future - you will be able to begin with a Level B programme at this later date.

Q6. Can you work with my existing inventory staff and integrations team?

Yes. Collaboration with our inventory and service assistants is possible, and client-level of access to our warehouse inventory database may be provided to support your staff members with notice for when each batch arrives, and the times required to unpack and integrate modules using the provided instruction manual.

Q7. Are my modules tracked for security to ensure refuelling capability?

Yes. In order to support our compliance to EU and UK regulations on passenger safety, all active modules are tracked from inventory through to integration and refuelling. This is achieved with our proprietary-integrated module tracking software, and it may be possible to provide client-level access to our monitoring dashboard in the rare event of misplaced modules or registration queries.

Q8. What is a REX?

The acronym ‘REX’ used in our commercial literature refers to ‘range extender’. This refers a conversion service for an existing electric vehicle, whereby the existing power source such as a lithium battery is kept inside the vehicle to work in conjunction with a pack of MAL aluminium air modules, providing additional range to the vehicle overall.

Level C licensing: our licensing levels

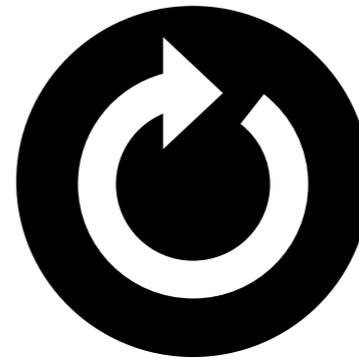
Understanding your fees

In order to cover the costs of preparing the supply of your initial batch of modules and the core costs of manufacturing your unique module design, our fee structure is divided into three core components:

- **Your onboarding and setup fee**, which is charged in order to schedule the beginning of your Level C service. Although this will depend on your chosen core license and supply package.
- **Your core licence and supply fee**, which is charged in the form of a flat fee monthly payment. This will vary according to the estimated number of active modules and level of customisation your user refuelling experience requires. This fee will be selected either from our existing packages and can be upgraded within the required notice period.



Onboarding & Setup



Core License & Supply Fees

Level C licensing: our licensing levels

MANUFACTURER

Cost per car refuel: £50 (paid by user)

Minimum quantity: Enquire

Exclusivity: Enquire

- £2-5,000 per unit (quotation provided)
- £50 per user refuelling
- Pilot included
- Scalable supply of modules to your premises
- Included collection of used modules
- 24/7 module tracking
- Included continual R&D for 1 vehicle design
- Included branded custom user dashboard

Setup fee + unit fee x order quantity/mo.

12 mo. contract. All prices exclude VAT

SERVICE PROVIDER

Cost per car refuel: £50 (paid by user)

Minimum quantity: Enquire

Exclusivity: Enquire

- £2-5,000 per unit (quotation provided)
- £50 per user refuelling
- Pilot included
- Scalable supply of modules to your premises
- Included collection of used modules
- 24/7 module tracking
- Included branded custom user dashboard

Setup fee + unit fee x order quantity/mo.

12 mo. contract. All prices exclude VAT

SMART CITY

Cost per car refuel: £50 (paid by user)

Minimum quantity: Enquire

Exclusivity: Enquire

- Cost per unit provided upon quotation
- £50 per user refuelling
- Pilot included
- Scalable supply of modules to your premises
- Included collection of used modules
- 24/7 module tracking
- Included continual R&D for 1 vehicle design
- Included branded custom user dashboard

Setup fee + unit fee x order quantity/mo.

12 mo. contract. All prices exclude VAT

Next steps



Level C licensing: next steps

For a project that has moved past the commercial and prototype stages, our Level C packages will enable you to order for your final vehicle design. This includes: a flexible subscription that enables your project to receive custom licensed MAL power packs, which can be scaled to match your rate of vehicle manufacture; and the continual maintenance and refuelling of units according to demand.

If you would like to request further information on Level C and our next manufacture start-date, please schedule a call via our website at www.metaelectric.com

Step 1: Schedule a consultation call

Step 2: Choose your license level

Step 4: Schedule your onboarding

Step 5: Deploy under your infrastructure

